

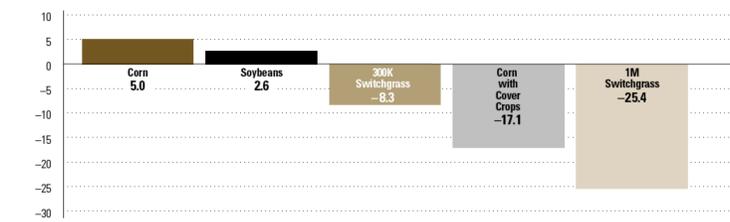
## Motivation and Objectives

### How much do we have to pay farmers to convert corn-soybean fields to switchgrass?

- Switchgrass provides environmental benefits compared to corn-soybeans
- Can payments for ecosystem services (PES) help generate the necessary biomass supply & market demand?

Maximum Nitrogen Load Changes for Biofuels

Millions of pounds per year of nitrogen delivered from the Chesapeake Bay watershed to the Bay under five modeling scenarios.



Assumptions for Alternative Scenarios:

- **Corn:** 300,000 additional acres of corn with typical levels of management practices
- **Soybeans:** 300,000 additional acres of soybeans with typical levels of management practices
- **300K Switchgrass:** 300,000 acres of switchgrass, converted primarily from hay and pastureland, with no fertilization
- **Corn with Cover Crops:** Cover crops on all existing and new (additional 300,000) corn acres and one quarter of all other row crops, watershed-wide.
- **1M Switchgrass:** 1 million acres of switchgrass, converted primarily from hay and pastureland, with no fertilization

SOURCE: U.S. EPA CHESAPEAKE BAY PROGRAM OFFICE

## Methods and Materials

### Model Features

- Dynamic optimization
- Net present value (NPV)
- Random shocks
- Crop yields
- Uncertain returns (risk)
- Conversion costs
- Reversible conversion decisions
- PES: \$100/acre PES to farmers who convert to switchgrass based on the price Maryland paid for planting a rye cover crop (Woodbury et al.)

### Simulated in MATLAB Extends Song et al. (2011)

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## Summary

- Renewable jet fuels are 2-10 times more expensive than fossil jet fuel (de Jong et al. 2015)
- Farmers require about 50% more than the breakeven price to convert corn-soybean fields to switchgrass
- PES for growing switchgrass present an opportunity to start to close this price gap

## Conclusions and Next Steps

- The foundation for market-based strategies to reduce both high biomass feedstock costs and water quality challenges for the Chesapeake Bay Region

### Next Steps

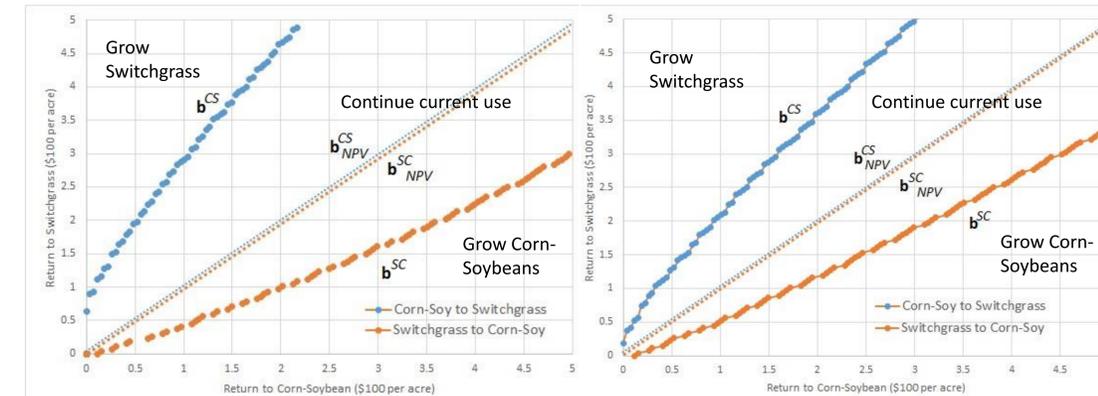
- Range of subsidy values
- Targeted payments instead of uniform
- Conversion from other land uses such as marginal land
- Simulate conversion decisions across a landscape (such as the Chesapeake Bay watershed) using the estimated switching boundaries
- Link these simulated landscapes of switchgrass conversion to water quality models

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## Results and Discussion

### Net Present Value vs. dynamically optimal conversion boundaries



a. No subsidies offered

b. \$100 per acre subsidy to grow switchgrass

### The real annual returns (Song et al. 2011) vs. the dynamically optimal conversion boundary

PES to grow switchgrass	Real annual returns for corn-soybeans	Real annual returns for switchgrass	Minimum return from switchgrass needed to convert from corn-soybean to switchgrass
\$0	\$230/acre	\$337/acre	\$512/acre (or \$10.22/GJ)
\$100	\$230/acre	\$337/acre	\$399/acre (or \$7.92/GJ)

**Farmers must receive higher returns than the breakeven returns to convert to switchgrass.**

**A \$100 subsidy to grow switchgrass lowers the returns needed to incentivize conversion to switchgrass by \$113.**

Due to risk, uncertainty, and the option value.

#### References

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